

Tab 35

From: Kpconklin@aol.com
Sent: Friday, August 11, 2000 3:46 PM
To: bobc@prosourceonline.com
Subject: (no subject)

Tough guy,

Xenadrine study update:

Just spoke with Armstrong. We had 10 people complete phase 1. Phase 2 started supplementation 2 weeks ago. After telling me that he asked what we wanted to do. I told him it was a bit late if he already got them started and to proceed. He was under the impression that he could wait until the phase 2 was done to tally phase one numbers. I told him to go ahead and tally phase 1 so we may be able to do something in a Jan. Journal. He said it would be unfair to give numbers now without doing the numbers but he added that there wasn't much difference between the control and placebo groups. He mentioned the average weight loss being around 8 pounds for both groups. I added that it is impossible not to lose weight with Xenadrine and there must be some statistical difference. He said we will have the numbers by next Friday but not the blood work results. That will be shortly after. I'm keeping my fingers crossed.

Protein:

Preliminary results on the Semar front. He is currently able to secure wpc 80 in early Sep. for \$2.25 pr lb. His quote on Methoxy based on that (Valentine's current quote is based on \$2.11 pr lb.) is \$13.00. Apparently Mike B. told him we needed to be around \$12.50 pr bottle. I told him that that is too late and we needed it tomorrow. He is currently attempting to secure a price from Main Street for 80. Mike B. spoke to them and they mentioned \$2.30 pr lb but was going to try to sharpen that. Even at that I think Semar will come in cheaper. Either way it appears our needs will far exceed what one manufacturer is able to supply to us this month through September. Depending where Semar comes in on a firm price (there may be a couple variables but he said 13.00 should work) we may want to use the Valentine also at that .25 increase until this crunch subsides. The savings Semar provides may balance things out. Once again this would only be a temporary arrangement so we can put product in the hands of our customers so when crunc is all over we still have them. I'll update you periodically when I get new info.

Fat, greasy, short boy